







1: Děkujeme vám, že jste zvolili potraviny z mořských živočichů, které splňují globální standard udržitelnosti MSC. Společně tak můžeme pomáhat chránit **stav zásob ryb** pro budoucnost.

2: Tento výrobek pochází z oblasti rybolovu, která obdržela **samostatný certifikát** oblasti splňující kritéria MSC pro efektivní a udržitelný lov ryb.

3: XXXXXX (**vložte mořské druhy**) v tomto produktu pochází z rybolovu, který byl nezávisle certifikován podle standardu MSC pro efektivní a udržitelný lov ryb.

4: Tyto mořské produkty splňují **globální normy MSC** na trvalou udržitelnost.

5: Z udržitelného rybolovu s certifikátem MSC.





1/2 billion
RELY ON SEAFOOD FOR
INCOME

Billions*
RELY ON SEAFOOD AS A

Main source of Animal protein

MOST TRADED FOOD COMMODITY IN THE WORLD

And take care of US by...



Regulating climate

91%

of global carbon cycle circulated through the ocean*

93%

of excess heat from greenhouse gas emissions absorbed by the ocean since the 1970s**

970s**

missions absorbed by the ocean since the



In the past 30 years, marine heatwaves estimated to have increased by more than

50%

Globally, ocean temperatures predicted to increase by

2.3 to 4.1°C

oà ≂roo⊸.

2.5 to 4.T



Biodiversity

71%

of the planet's surface

2,000

new marine species added to the World Register of Marine Species every year*

25%

of marine mammals estimated at risk of extinction**



Meanwhile!



37% OF THE WORLD'S FISHERIES ARE

OVERFISHED

² 15%

OF GLOBAL CATCH IS FROM

ILLEGAL, UNREPORTED AND UNREGULATED (IUU) FISHING 30%
OF SEAFOOD SOLD
GLOBALLY IS
MISLABELLED

Our vision

The world's oceans teeming with life, and seafood supplies safeguarded for this and future generations.





Recognizing and rewarding sustainable fishing practices.

Influencing the choices people make when buying seafood.

Working with our partners to transform the seafood market to a sustainable basis.





Our theory of change



Our partners have the power to change the way our oceans are fished.

Their consumers can in turn effect positive change and feel empowered to vote with their crowns (in Czechia)



MSC Fisheries Standard three principles



The Standard has three core principles that every fishery must meet...



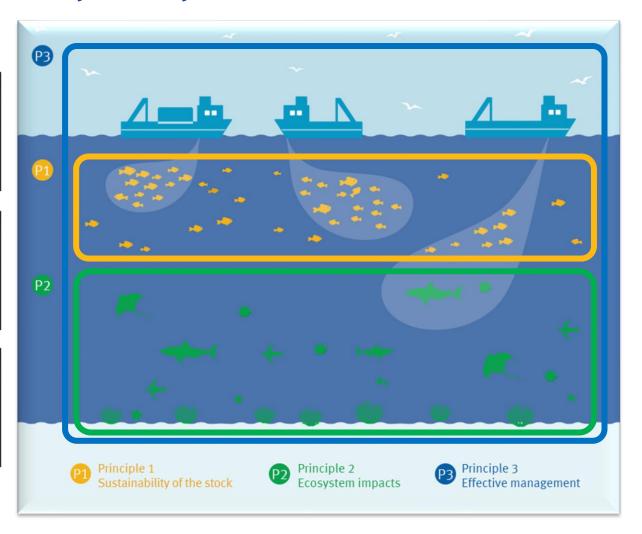
Fishing must be at a level that ensures it can continue indefinitely and the fish population can remain productive and healthy



Fishing activity must be managed carefully so that other species and habitats within the ecosystem remain healthy



MSC certified fisheries must comply with relevant laws and be able to adapt to changing environmental circumstances



What the fishery is?

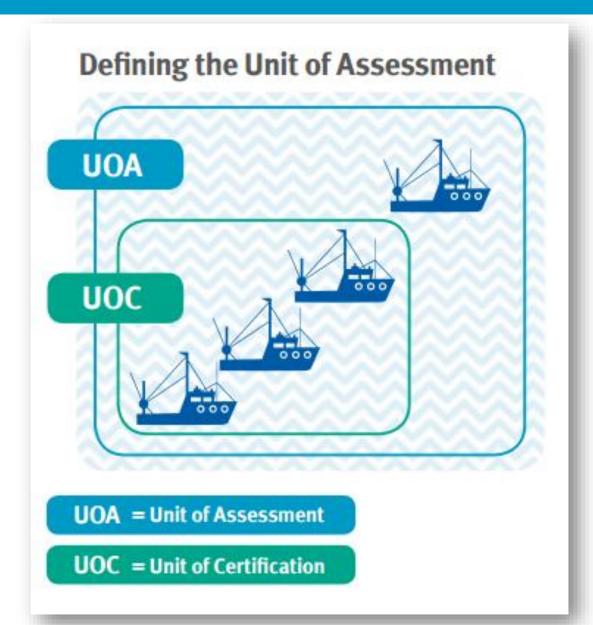


Unit of Assessment (UoA)

- The target stock(s)
- Fishing gear
- Vessels or fleets
- Other eligible fishers that are included in an MSC fishery assessment
- Specific fishing seasons and/or areas

Unit of Certification (UoC)

- The target stock(s)
- Fishing gear (including vessel/s)

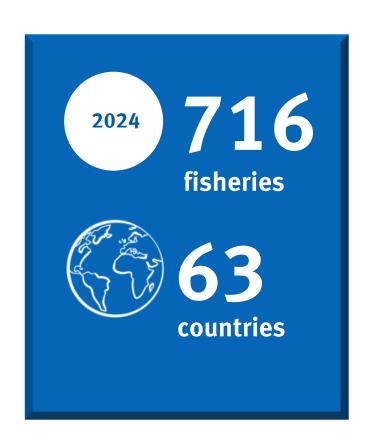


Growth in MSC certified catch



Volume of MSC certified catch (tonnes)





Progress on the water



2,362

Improvements made by MSC certified fisheries

417
Improvements over the last three years:



146

for endangered, threatened and protected species, and reducing bycatch



118

for stock status and harvest strategies



74

for fishery management, governance and policy



79

for ecosystems and habitats

The Ocean Stewardship Fund

US\$6.43
million

total grants awarded

140

grants were awarded

32

grants in the latest round of funding

40%

supporting developing economy fisheries

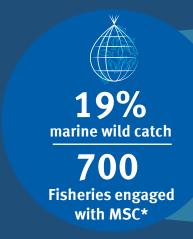
19

countries covered



THE SUSTAINABILITY and MARKET CHALLENGE:







MSC Improvement
Program (ITM)
incentivises progress to
certification



over 1/3
marine wild catch engaged with MSC







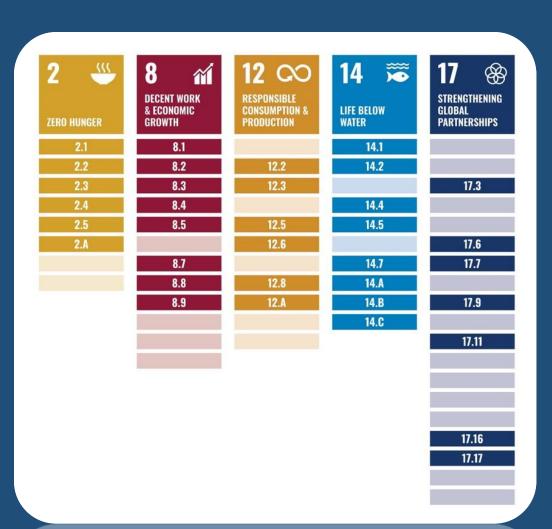
Ecological progress



CONTRIBUTION TO SUSTAINABLE DEVELOPMENT

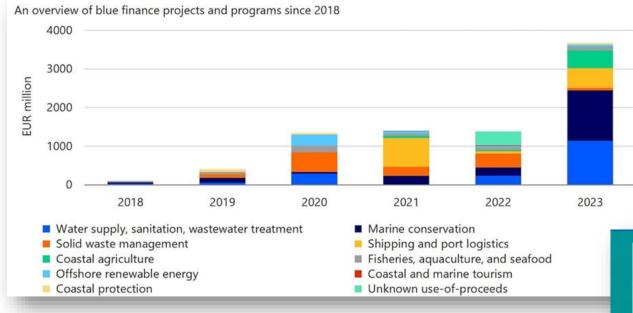


Fisheries meeting the MSC Fisheries Standard are helping to deliver on at least 34 different SDG targets.



Capital Market - added value of MSC











BUILDERS VISION













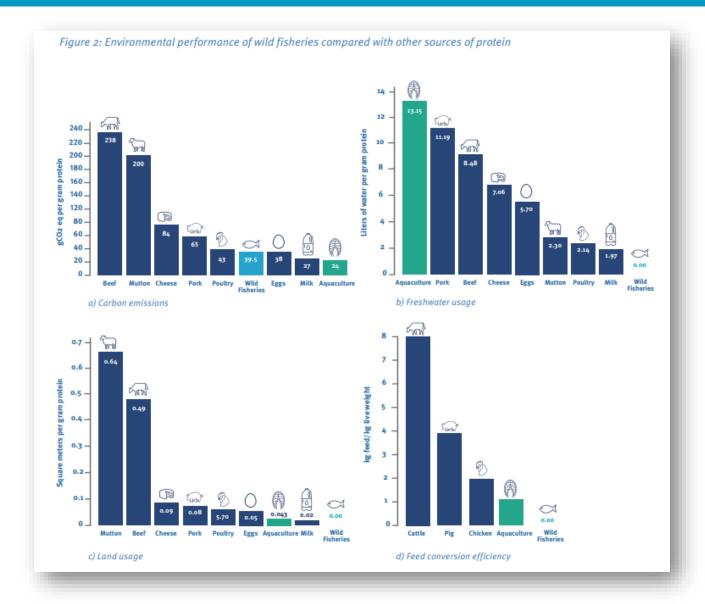






Blue Food





Blue foods are those we get from water: fish, seafood, and seaweed (algae). In other words, it's food we harvest from the ocean, rivers, and lakes, and includes wild and farm seafood.





The MSC solution for market



The MSC program is the **only global supply chain traceability program** for sustainable seafood. To be effective, every link in the chain must be involved. This means brokers, exporters, processors, packers, distributors, retailers seafood counters and restaurants all must be certified to the MSC CoC Standard.



Availability of MSC products





MSC products in Central Europe





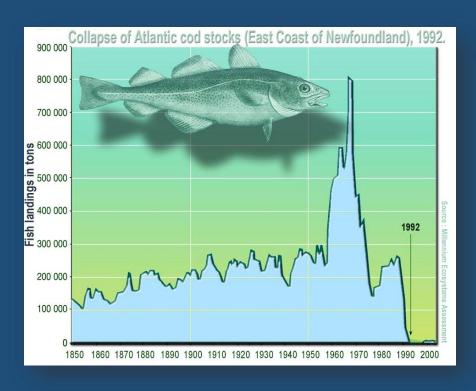


Whitefish

Challenges

- Huge overfishing from 1980s up to ~2015
- Climate Change Impact (stock status, management)
- Market Volatility & Global Supply Chains (Fluctuations in demand, geopolitical issues, and economic instability impact whitefish pricing and supply)





Opportunities

- Very healthy proteins, very popular among consumers
- Huge selection of species and formats:

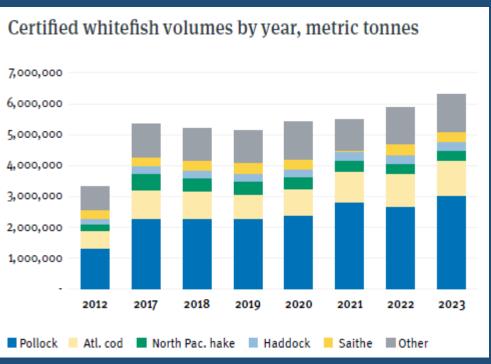
Fresh fillets, frozen fillets, whole fish, portions/loins, steaks, minced whitefish, breaded/battered fillets, fish fingers/fish sticks, surimi, smoked whitefish, canned whitefish, marinated whitefish, pre-cooked whitefish meals, fish burgers/patties, whitefish sausages, protein-packed whitefish snacks.

Brand Differentiation & Value Addition

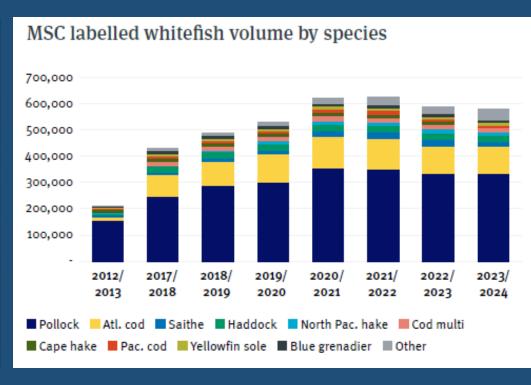
Whitefish in the MSC Program

cod, pollock, saithe, hake, haddock









- 6.2 MT of MSC certified catch
- 203 engaged fisheries harvesting



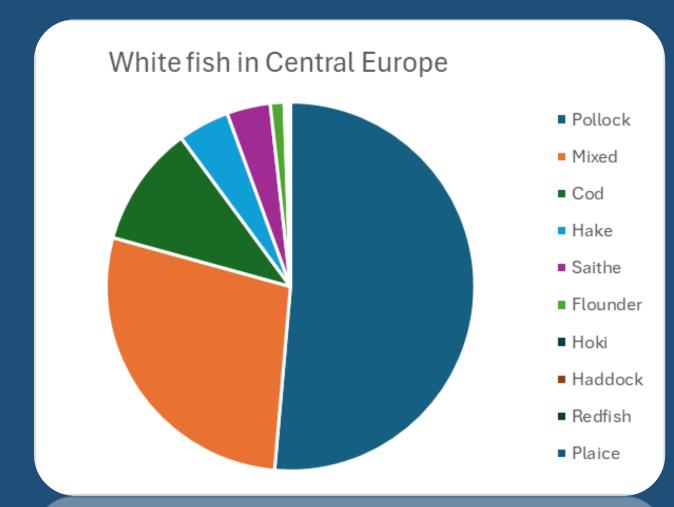
- **74%** of global catch
- 136 improvements in 3 years

Whitefish in Central Europe



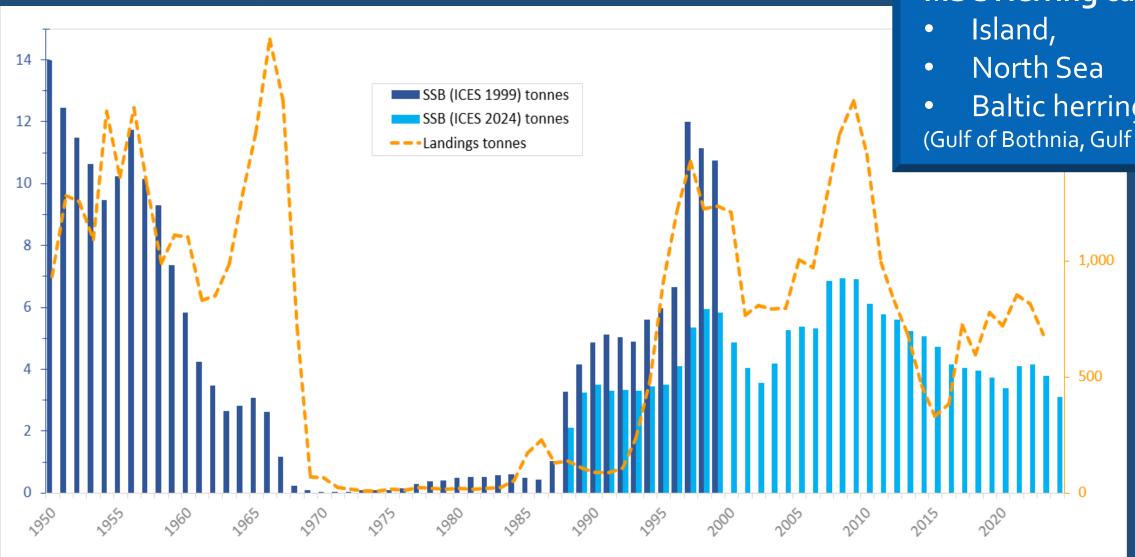
- 37,000 tons MSC White fish products; + 11% YtY
- **580** SKU (70% frozen, 20% chilled, surimi, petfood, food to go, fish oil, baby food
- 18 brands across Czech Republic

Species	%YtY
Haddock	407.1%
Hoki	216.6%
Flounder	41.9%
Saithe	34.1%
Mixed	24.0%
Hake	23.3%
Cod	18.1%
Plaice	17.3%
Pollock	7.0%
Redfish	-1.1%



Small Pelagics

Herring, sprat, sardine, mackerel, blue whithing



BUT More then

500,000 t

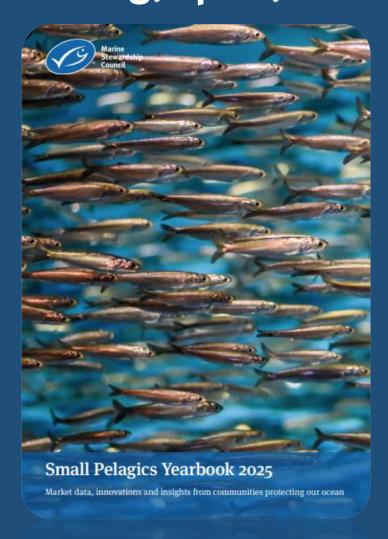
MSC Herring catch from

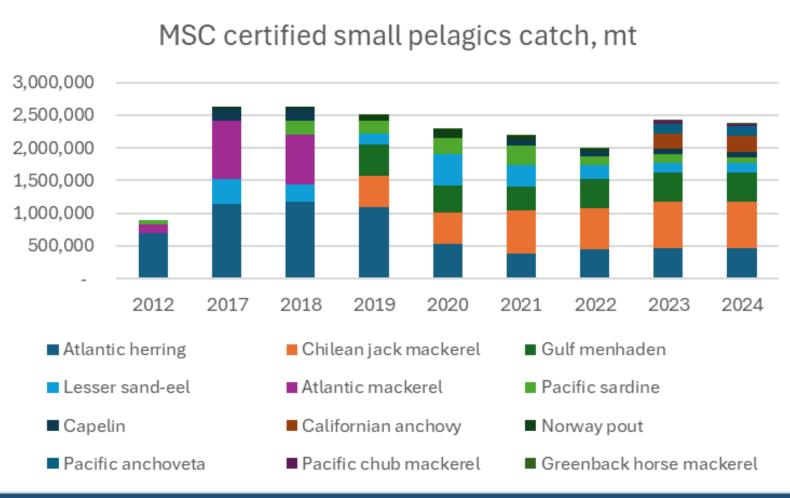
Baltic herring

(Gulf of Bothnia, Gulf of Riga)

Small Pelagics in the MSC Program herring, sprat, mackerel







Market data, innovations and insights from communities protecting our ocean

Small Pelagics in Central Europe

 Despite challenges Herring in Czechia, has the biggest grow in the region, with more then 50 SKU



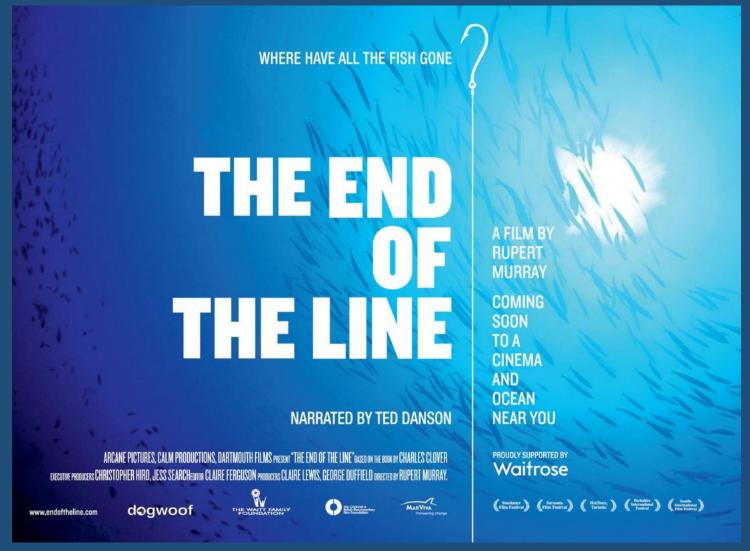


Tuna

Challenges (not for more) and opportunities

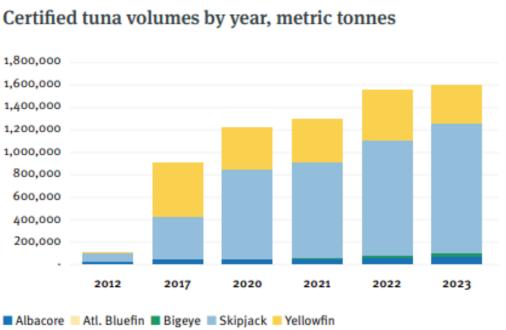


At the beginning of XXI most stocks overfished. Iconic Blue fin close to extinction in 2009.

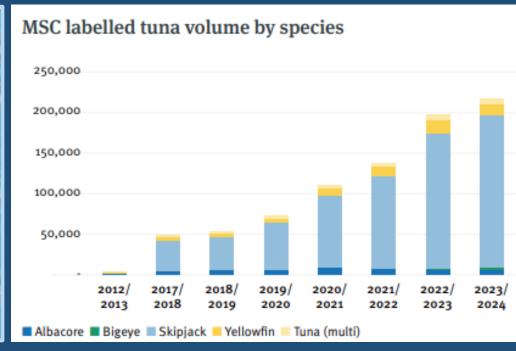


Tuna in the MSC Program









- **1.6 million** tones of MSC certified tuna catch
- More than 200,000 tones of MSC labelled canned tuna
- 138 engaged fisheries harvesting 53% of global tuna catch



Tuna in Central Europe and Czech Rep

THE STEWARDSHIP COUNCIL

- More then 7,000 tones of MSC labelled canned tuna
- More than 20 brands using MSC label
- More than 20 active tuna suppliers with valid MSC Chain of Custody

+300% in Czechia Last year



Salmon in the MSC Program

- **630,000 mt** of MSC certified catch
- **81,000** tons MSC ecolabel products on 30 markets

+100%
in Czechia
since 2022



bežná cena 3.99



Divoký losos keta - filet s kůží

NEPORAZITELN







MSC & Retailers partnership



Level 1:

Formal commitment to sustainable wild seafood

Level 2: Sourcing MSC

Level 3: Promote MSC products

*Privat label products with MSC

*Marketing Undertaking Agreement (MUA) in place to make claims about MSC

*Use MSC support (e.g. toolkits, PR, stories, expertise) to rise awareness among consumers (leaflets, POS, commercials ...)

Level 4: Seafood Counters - CoC certified

*Retailer obtains CoC for operations

*MSC messaging in store, marketing initiatives increased

*Training of all relevant staff - education on MSC

Whitefish - consumers' activation in 2025

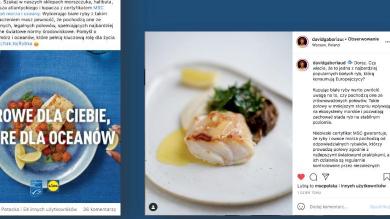








Dietetyczne mięso
 Łatwo przyswajalne białko
 Zawieraja kwasy Omega-3





WHITE FISH - DEDICATED TOOLKIT FOR THE ENGAGERD PARTNERS



ABOUT THIS TOOLKIT

Whitefully play a constal rate in the neutral of MSC coeffied suplementals workfood.

This tooldol serves to equip and serpower our partners (curative conjuncts, stoods, excellency) with the tools you meet by promote your MSC products.

We encourage you in regions not recovers and plans
effective consumer communication.

Bend regards,

The MSC feets

WHITEFISH IN THE MSC PROGRAM

Whitefish Moneton including probles, incl., bedefort and hale, remain at the foundation of the foundation of

RESOURCES
Chark Roudy-to-use MSC resources Smeakages, graphics, cideses, POS, and outloon marketid and planty and consumer of squared communication.

On this and the following sidese, you will find resources you are use along with examples of their application.

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GOOD FOR YOU AND THE OCEAN TOO

SOCIAL MEDIA ASSETS

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SOCIAL MEDIA ASSETS

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HOW TO USE MSC ASSETS?

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We are here to help you



Anna Dębicka
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Baltic & Central Europe



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Joanna Ornoch

Marketing
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BCE



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